



**COLDWELL BANKER
NORTHLAND**

MARKET *update*



APRIL

2024 TO 2025
COMPARISON

COTTONWOOD

Key Metrics

2024

2025

% Change

New Listings	46	49	↓	6.5
Active Listings	116	134		15.5 ↑
Median Sale Price	\$370,000	\$310,000	↓	16.22
Median Days On Market	69	53	↓	23.19
Sold Listings	31	22	↓	29.0
Pending Sale Contracts	34	26	↓	23.5

CLARKDALE

Key Metrics

2024

2025

% Change

New Listings	19	14	↓	26.3
Active Listings	42	62		47.6 ↑
Median Sale Price	\$485,000	\$599,950		23.70 ↑
Median Days On Market	63	62	↓	1.59
Sold Listings	12	8	↓	33.3
Pending Sale Contracts	11	11		0.00

CAMP VERDE

Key Metrics

2024

2025

% Change

New Listings	25	18	↓	28.0
Active Listings	57	71		24.6 ↑
Median Sale Price	\$365,000	\$195,000	↓	46.58
Median Days On Market	83	83		.00
Sold Listings	13	11	↓	15.4
Pending Sale Contracts	8	15		87.5 ↑

ANY QUESTIONS? ASK AWAY! I AM HERE FOR YOU.



*Elise
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CORNVILLE

Key Metrics

	2024	2025	% Change	
New Listings	16	18	12.5	↑
Active Listings	52	59	13.5	↑
Median Sale Price	\$631,500	\$429,000	↓ 32.07	
Median Days On Market	59	135	↓ 56.30	
Sold Listings	6	9	50.0	↑
Pending Sale Contracts	8	12	↓ 33.3	

RIMROCK/LAKE MONTEZUMA

Key Metrics

	2024	2025	% Change	
New Listings	9	14	55.6	↑
Active Listings	30	44	46.7	↑
Median Sale Price	\$314,500	\$349,000	10.97	↑
Median Days On Market	59	56	↓ 5.08	
Sold Listings	6	13	116.7	↑
Pending Sale Contracts	6	15	150.0	↑

SEDONA

Key Metrics

	2024	2025	% Change	
New Listings	66	76	15.2	↑
Active Listings	245	289	18.0	↑
Median Sale Price	\$925,000	\$807,000	↓ 12.76	
Median Days On Market	49	60	22.45	↑
Sold Listings	57	52	↓ 8.8	
Pending Sale Contracts	58	50	↓ 13.8	

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