



**COLDWELL BANKER
NORTHLAND**

MARKET *update*



DECEMBER

2023 TO 2024
COMPARISON

COTTONWOOD

Key Metrics

	2023	2024	% Change	
New Listings	33	24	↓	27.3
Active Listings	109	109		0
Median Sale Price	\$306,500	\$363,500		18.60 ↑
Median Days On Market	58	57	↓	1.72
Sold Listings	24	30		25.0 ↑
Pending Sale Contracts	23	29		26.1 ↑

CLARKDALE

Key Metrics

	2023	2024	% Change	
New Listings	7	5	↓	28.6
Active Listings	37	43		16.2 ↑
Median Sale Price	\$445,000	\$486,943		9.43 ↑
Median Days On Market	66	100		51.52 ↑
Sold Listings	6	6		0
Pending Sale Contracts	9	5	↓	44.4

CAMP VERDE

Key Metrics

	2023	2024	% Change	
New Listings	12	17		41.7 ↑
Active Listings	63	75		19.0 ↑
Median Sale Price	\$315,000	\$305,225	↓	3.10
Median Days On Market	80	92		15.00 ↑
Sold Listings	11	16		45.5 ↑
Pending Sale Contracts	11	15		36.4 ↑

ANY QUESTIONS? ASK AWAY! I AM HERE FOR YOU.



*Elise
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CORNVILLE

Key Metrics

	2023	2024	% Change	
New Listings	9	7	↓	22.2
Active Listings	33	55		66.7 ↑
Median Sale Price	\$580,000	\$529,000	↓	8.79
Median Days On Market	80	91		13.75 ↑
Sold Listings	5	4	↓	20.0
Pending Sale Contracts	4	5		25.0 ↑

RIMROCK/LAKE MONTEZUMA

Key Metrics

	2023	2024	% Change	
New Listings	6	6		0
Active Listings	33	28	↓	15.2
Median Sale Price	\$390,000	\$342,500	↓	12.18
Median Days On Market	217	69	↓	68.20
Sold Listings	4	8		100.0 ↑
Pending Sale Contracts	5	5		0

SEDONA

Key Metrics

	2023	2024	% Change	
New Listings	38	24	↓	36.8
Active Listings	189	248		31.2 ↑
Median Sale Price	\$877,052	\$1,000,000		14.02 ↑
Median Days On Market	71	97		36.62 ↑
Sold Listings	31	47		51.6 ↑
Pending Sale Contracts	24	44		83.3 ↑

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